



**BRUCE POWER SCANNING
BURIED SERVICES CONTRACT**

Reference Number 00004091

August 13, 2014

EXECUTIVE SUMMARY

INTRODUCTION

Our people. It's the cornerstone of who we are. Each project starts and ends with our people. At Bruce Power the challenges are distinct and unique. Our dedicated team has completed a substantial amount of work for you already and we have a clear understanding of what you need in a scanning company. We can deliver innovative solutions that not only address schedule but will be cost effective as well. We understand the nuances, the ins and outs of your facility and we want to continue to build on our strong relationship.

VALUE PROPOSITION

We have dedicated damage prevention technicians and all they do is scan. Keeping them with a single focus provides you with fewer rescans, detailed scan reports that make sense. You'll have no worry about them being somewhere else doing something else; they are always available 24/7. We have a current roster of 11 scanners with multiple new hires in our training pipeline. All are trained in the latest GSSI and RD specific equipment which, we've found, gives our clients the greatest number of options. These additional capabilities will give Bruce Power:

- > Cost savings
- > Less equipment to green out
- > Fewer rescans
- > Enhanced details for clearer readouts
- > Greater accuracy
- > Increased mobility-we can go from inside to outside with little to no downtime

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COMPETITIVE ADVANTAGE

Our experience with Canada's nuclear industry has continued and grown over the years and we've built a solid reputation as one of its most trusted providers. Bruce Power will benefit from technicians that know the facility and have cutting and coring experience. This experience gives them the ability to maximize scanning time, assess the data and provide quick feedback. Our large corporate footprint will ensure that Bruce Power gets the best prices and latest equipment and technology, something that our competitors can't provide. With our complete project management capabilities, dedicated single point of contact, we'll ensure every request runs efficient and hassle-free. Our one on one mirrored aligned management approach gives us the tools to build on our relationship. We'll collaborate and ask the right questions to ensure our service delivers on your needs. We're not just a vendor or a supplier we're your partner.

SCOPE

Provide Scanning services for all Bruce Power concrete drilling, chipping, saw cutting and excavation work. Work to be done on an as required basis, per project, work management and Station schedules Vendor to provide labour and equipment to conduct Ground Penetrating Radar (GPR) and Electromagnetic (EM) inductive surveys to locate embedded or subsurface objects indicative of structural components or services in concrete and below the ground. Bruce Power has equipment which will be available to the vendor.

KEY DELIVERABLES

- > Report on scanned area with detailed sketch;
- > Provide detailed invoice with breakdown of costs by work order and task number;
- > Provide ability for 24 hour coverage;
- > Vendor shall follow Bruce Power procedures and safety rules. Complete all scans in accordance with BP-PROC-00441 - Concrete Drilling, Chipping and Cutting Process and also BP-PROC-00442 - Excavation Activities.

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COST

We are the largest Damage Prevention company in Canada and as the major player we have tremendous purchasing power which allows for flexibility in our pricing models for example - based on our Regular hourly rate we can give you an all in price of \$165.83 per hour. This includes truck, our equipment and all consumables. For all our hourly rates and a detailed breakdown pls refer to Appendix 8A page 103.

TEAM

Our team has 34 years combined scanning experience and have worked at Bruce Power and know what's expected when they arrive on site. We are committed to the highest level of professionalism, promptness, attention to every detail and of course maintaining a level of safety that is second to none. We have assigned the following technicians as our initial crew and can certainly add to it as you require.

- > Corey Long - Grafscan Technician
- > Shawn McCulloch - Grafscan Technician
- > Colin Forbes - Grafscan Manager
- > Mike Falls - Nuclear Contracts

CONTACT INFORMATION

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